



Via works on projects of high and medium complexity, breaking them down into manageable parts and focusing on phased, measured delivery to the client. Successfully managing assignments ranging from product development, banking and insurance back-office administration systems, to claims systems, reporting and MIS systems (including a Pan-European implementation). Via has also managed the development and implementation of front office quotation systems and web-based systems.

Via delivers a comprehensive approach for each client, providing:

### TRUST, EXPERTISE AND EXPERIENCE

IT and business projects are littered with bad experiences for organisations, through poor planning, bad design, lack of adequate business involvement and cost overruns. Joe Hussey, principal consultant with Via, has 30 years of experience of the IT field, at every level from programmer, to project manager, to IT Manager and European IT Director. He and the Via team are a trusted solution provider for organisations looking to bring practicality and expertise to an area which can – without effective direction – prove very costly.

### WIDE-RANGING PROCESS

Via delivers a comprehensive approach for each client, providing:

- **Business Value.** From large organizations to relatively small IT and business projects for SME's, Via provides an effective, focused approach, customised with appropriate methodologies.

Motivated by a need to provide organisations with enhanced value, performance and results, suitable resources are used for each project.

- **Peace of Mind.** Organizations need the ability to link the business and IT efforts into a cohesive overall project approach that is well planned and executed. Through creative planning and management Via provides such plans to unblock any impediments to progress and ensure the delivery your business requires.

### Lead your projects effectively and gain better results for your organization.

- **Trusted Partnership.** Because the Via team comes from a strong IT background, they can 'talk IT'. Allied to their business acumen this allows organizations focus on the key business elements, while Via brings the IT strands together with a single-minded objective of ensuring the organization gets the best solution(s).
- **Project delivery based on knowledge and past experience.** With Via you benefit from the collective experience and expertise of a multi-talented team. (see overleaf).

## THE VIA TEAM

Via is made up of a team of five highly experienced IT and business people including a hi-tech financial systems developer, a project manager, a general IT and business manager, a chartered accountant and non-executive director and principal consultant Joe Hussey who served on the board of a Fiat subsidiary (CNH Capital) from 2001 to 2004 when he was their European IT Director.

## PROJECT MANAGEMENT TESTIMONIAL

*"As the Vice President of Information Technology for CNH Capital, with worldwide responsibility for IT capabilities, I employed Joe Hussey as European IT Director in 2000 to build a staff and deploy technology to support our asset based lending businesses across Europe. Joe was immediately confronted with a premerger initiated development project to modify a Nth. American developed technology suite for use across Europe. Joe quickly added additional staff and did an **outstanding job** managing this very complex project. Joe is extremely well organized and **very systematic** in his **approach to Project Management**. He's detail-oriented and focused on completing tasks to agreed timeframes. His leadership and "people" skills are excellent and employees are very comfortable working on Joe's "team".*

*Keith Hanson, Chief Information Officer (CIO),  
CNH Capital plc*

## VIA VALUE PROMISE

We provide business and IT consulting, support and advice services that focus on your needs and provide the maximum value to you. Our customers provide glowing support for our project work.



## VIA BUSINESS & IT CONSULTIN

T +353 (0)21 4358198  
M +353 (0)86 8098371  
E [contact@via.ie](mailto:contact@via.ie)  
W [www.via.ie](http://www.via.ie)

Barnstead, Blackrock, Cork City, Ireland.