



**TECHNOLOGY INSIGHT.
BUSINESS INSTINCT.**

Businesses are constantly challenged with choosing the right IT or technology solution and getting the right level of independent expert advice which is why it's important to know there is a business partner that can provide you with complete peace of mind with its range of Business and I.T. services.

Via delivers a comprehensive approach for each client, across four key areas:

SOURCING I.T. SOLUTIONS

Via takes the approach of focusing on what's right for your organization and supporting you with your IT needs in order to ensure no gaps show up and you aren't left picking up the pieces through lack of expertise. Stages may include reviewing the market and vendors; preparing a proposal (RFP) for vendors; demonstration / evaluation using proven template model; final shortlist, vendor proof of concept, chosen vendor negotiation and implementation of solution if required).

COST REDUCTION

Independent expertise, provided at relatively low cost is the answer to most organizations needs. Via works to set timelines and agreed deliverables in order to produce a report and roadmap for improvements and elimination of these unnecessary costs. You can also choose Via to implement the changes identified.

PROJECT MANAGEMENT

Lead your projects effectively and gain better results for your organization. Via delivers a comprehensive approach for each client, providing business value, peace of mind, trusted partnership and project delivery based on expertise and experience.

Via Business & IT Consulting provides expert leadership and no-nonsense insights into your businesses performance and future projects.

I.T. HEALTH-CHECK

Over time IT systems become less effective and can lag behind technological advances. This can impact on your business, its levels of efficiency, retaining existing customers or indeed attracting new ones. Via has demonstrated considerable experience in reviewing IT systems, researching technologies, matching business requirements and needs with the *best of breed* in the market. Via is flexible and works with a variety of budgets.

COST REDUCTION/SAVINGS TESTIMONIAL

*"Via is excellent at identifying ideas and potential revenue stream growth. We now have a number of excellent ideas which we are now following up on and **expect sales to grow** as a result. Via is down-to-earth, focused and great value. Very highly recommended."*

*Wan Waterman Managing Director,
Watermans Printers and Outsourcers*

VIA VALUE PROMISE

We provide business and IT consulting, support and advice services that focus on your needs and provide the maximum value to you. Our customers provide glowing support for our project work.



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