



### SOURCING IT SOLUTIONS FOR YOUR BUSINESS

**Businesses are constantly challenged with choosing the right IT or technology solution. Are you currently experiencing challenges with your existing IT solution? Are you in need of a professional, expert and trusted partner with an innovative approach which can significantly assist your organization?**

Via delivers a comprehensive approach for each client, providing:

#### **BUSINESS SUPPORT AND PEACE OF MIND**

Via takes the approach of focusing on what's right for your organization and supporting you with your IT needs in order to ensure no gaps show up and you aren't left picking up the pieces through lack of expertise. Simply, Via takes away the headaches and provides peace of mind. Whether it is in accounts or sales, marketing or customer support you'll receive thoroughly investigated IT and business solutions which provide the best value for your organization's IT and business needs.

#### **FREED-UP RESOURCES**

A short-list of suitable service providers are briefed by Via to deliver detailed and clear responses to meet your organization's key priorities and the appropriate solution and service provider is selected. This allows you to focus on your own priorities while the time-consuming effort involved in this process work is looked after.

#### **COST-SAVING SOLUTIONS**

Negotiating the best deal for your organization is crucial to ensure measurable cost-savings and a value-driven solution. Via uses its expertise to challenge service providers and IT suppliers to deliver optimal contracts for you. It's what our clients expect.

#### **COMPREHENSIVE IMPLEMENTATION**

If you're looking for a smooth implementation of the chosen solution, we will both manage the service provider and work to an agreed plan, budget and timeline.

**Via Business & IT Consulting commit and deliver to meeting your requirements.**

Ask us for more details on our project and programme management experience.

*Ask us about Via's clients benefiting from our Sourcing IT Solutions.*

## CREATIVE PROCESS & APPROACH

One of Via's strengths lies in its detailed approach to meeting each brief. We cover such areas as:

- requirements review
- market research
- vendors research
- organising proposals (RFP) to vendors
- providing demos/evaluations using proven templates/models
- collating the final shortlist
- delivering vendor proof of concept
- vendor negotiation
- implementation of selected solution.

## SOURCING IT SOLUTIONS TESTIMONIAL

*"Our organisation had a need to reduce the administration overhead with our existing eLearning IT solutions and replace the solution with an integrated, better automated single solution. Joe Hussey of Via familiarized himself with our line of business and with what was out there in terms of solutions. He designed a comprehensive set of requirements, shortlisted vendors and together we chose a supplier who ticks all the boxes for us and **we saved costs and administration overheads** in the process.*

*Joe Aherne, Managing Director,  
Leading Edge Group*

## VIA VALUE PROMISE

We provide business and IT consulting, support and advice services that focus on your needs and provide the maximum value to you. Our customers provide glowing support for our project work.



## VIA BUSINESS & IT CONSULTING

T +353 (0)21 4358198  
M +353 (0)86 8098371  
E [contact@via.ie](mailto:contact@via.ie)  
W [www.via.ie](http://www.via.ie)

Barnstead, Blackrock, Cork City, Ireland.